

- Who is Title Alliance?

Title Alliance has been forming successful single and multi-state title joint ventures with lenders, Realtors, and builders since 1983. We work with our partners to establish in-house title and settlement operations, dramatically enhancing their customer service and increasing their profit. Title Alliance is the premier developer of RESPA and state compliant title affiliated business arrangements. Our company provides a wealth of tools, resources and experiences for your ABA. We research the market to find and hire the strongest candidates for your affiliated title operation. We train your staff in every aspect of a properly managed title partnership. We help design and monitor the sales and marketing needs of your ABA. We provide all administrative resources, thereby allowing you the freedom to focus on your core business, while your strategic direction leads our title partnership forward.



Why Partner with Title Alliance?

Forming Joint Ventures is our sole business and has been since the mid 1980's. Our crystal clear focus allows for us to navigate the regulatory environments that exist in the joint venture arena. We are members of RESPRO and our team frequently is recognized as industry experts. Our joint ventured entities are managed under the direction and guidance of our Executive Leadership Team.



Jim Campbell
Chief Executive Officer



Tom Cestare
Chief Financial Officer



Patti DeGennaro
Chief Implementation Officer



Maria Deligiorgis
General Counsel &
Compliance Officer



Sharon Lontoc Chief Human Resources Officer



Lindsay Smith Chief Strategy Officer

What does a Title Alliance Partnership look like?

Title Alliance holds an equity stake in all of our companies; we win when you do! Each entity is a standalone LLC with three classes of ownership. Class 1 are the agent investors brought in through a federal or state specific securities offering. Class 2 investors are traditionally the owners of the real estate brokerage. And Title Alliance holds Class 3 ownership. Class 1 units are non-voting and all critical decisions are made through a partnership between Class 2 and Class 3 Members.



Who do I contact for more information?